

ADAM WĘGLEWSKI

PRODUCT OWNER

CONTACT

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📍 Gdańsk

SOFT SKILLS

- Teamwork
- Resource management
- Effective communication
- Sales
- Prioritizing tasks
- Problem solving

TECH SKILLS

- SQL ★★★★★
- HTML5 ★☆☆☆☆
- Python ★★★★★
- PHP ★☆☆☆☆
- C# ★★★★★

TOOLS

- Agile, Scrum
- MySQL
- PostgreSQL
- Confluence
- Visual Studio
- Jira, ClickUp
- Miro
- Figma

LANGUAGES

- Polish (Native)
- English (B2)



EXPERIENCE

Product Manager

08/2023 – now

Easysend

- creating, prioritizing and maintaining the product backlog
- cooperation with the development team in delivering new system functionalities
- managing interdependencies between projects, their identification and risk management
- collecting business requirements, creating user stories

Key Account Manager

06/2021 – 08/2023

Easysend

- achieving sales goals
- planning and optimization of B2B customer revenue
- acquiring B2B customers
- expanding the company's product offer
- searching for new channels to reach B2B customers

Customer Service Specialist

08/2019 – 06/2021

Easysend

- B2B and B2C customer service by phone
- creating transaction reports and currency reservations
- back office activities of the Customer Support department

Detailer

01/2019 – 08/2019

Car Spa

Co-owner

01/2018 – 12/2018

KW Car Detailing

- performing detailing services (customer service, pricing, selection of materials)
- running a company (finances, time management, running a website and marketing activities)

Telephone sales consultant

06/2017 – 12/2017

Eniro Polska

- sale of online marketing products (including websites, tracking ads, SEO) for B2B clients

HOBBIES

- Automotive
- Computer games (Turn-Based Strategy)
- Programming
- Bushcraft



Successor Manager CCIG

07/2016 – 06/2017

- managing the telephone service and sales team
- preparing statistics of team achievements
- conducting training
- assistance with recruitment and onboarding of new employees

Telephone sales consultant CCIG

04/2015 – 07/2016

- customer loyalty of an energy company, presentation of the offer
- creating and selling websites for B2B clients
- presentation and sale of the bank's credit and mobile offer



EDUCATION



Computer science and econometrics (extramural studies)

10/2023 – now

University of Gdańsk

Specialization: Internet applications in business



Computer science and econometrics

10/2013 – 02/2016

University of Gdańsk

Specialization: computer science

Studies interrupted for personal reasons.



CERTIFICATES AND TRAINING



Introduction to software testing

Provider: West Pomeranian Business School

November 2024



Project management

Provider: University of Economics and Human Sciences in Warsaw

September 2024



IT Essentials

Provider: Cisco Networking Academy

February 2024



Introduction to Networks

Provider: Cisco Networking Academy

January 2024